

LEWA GmbH receives the Frost & Sullivan Strategy Award

Leonberg firm honoured for extraordinary innovative drive in the development of pumps and systems for specific applications in the oil and gas industry.

Leonberg, Dec. 12, 2007 – LEWA GmbH of Leonberg has received the 2007 Frost & Sullivan Award for “Product Line Strategy for Pumps in the European Oil and gas industry.” In explaining its choice, Frost & Sullivan (F&S), a globally active business consulting firm, cited LEWA’s dominant position in its market segment. With its line of pumps for high-pressure (10,000 – 15,000 psi) and high temperature (up to 250° C) applications, the company has developed unique products that are offered in this application-oriented form by virtually no other producer in the market. According to Frost & Sullivan, LEWA has invested substantially in research and development and is expected to sustain that commitment. These efforts have improved product quality and catered for the needs of major segments of the industry – producers in the oil and gas industry, for example, as well as suppliers of petrochemical, chemical and pharmaceutical products. Frost & Sullivan cited the company’s commitment to innovation and comprehensive customer service, noting that LEWA offers solutions for specific customer applications in which strong emphasis is placed on in-depth consulting and a conceptual approach focused on systems and processes.

“Our research clearly shows that the companies with the greatest future potential are those that have positioned themselves globally and whose growth is based on integrated research methods, optimized production technology and competitive strategies”, explained F&S U.S. Chairman David Frigstad. Stefan Glasmeyer, General Manager Marketing & Sales of LEWA GmbH, expressed thanks on behalf of the company and noted that “LEWA is proud to be among the prize-winners and sees this award as an affirmation of our product strategy. Pumps for the oil and gas industry will remain one of our most important fields of revenue in future as well”.

LEWA GmbH:

Founded in 1952, LEWA has since become a pacemaker in the development and production of precision metering pumps, high-performance process diaphragm pumps and complete metering systems. LEWA is one of the world's leading specialists in liquid metering technology, especially for applications where critical conditions prevail. LEWA systems provide metering and process solutions under high-pressure conditions for both the oil and gas and chemical industries. They also meet the specific requirements of hygienic design in the pharmaceutical industry. Complementary trade products, matched pump accessories and components for control engineering systems round out the programme of the LEWA Group. LEWA's core expertise also includes first-class after-sales service and spare parts supply, world-wide local presence and many years of experience in international project management. Comprising 15 international subsidiaries and joint ventures, LEWA GmbH currently employs 600 people and reports annual net revenues of roughly 100 million Euro.

Pictures & Files

Download: www.lewa.com/main/en/7_pres0/ (Downloadcenter/Press Releases)

Photo 1: F&S Award, LEWA_Stefan_Glasmeyer



Stefan Glasmeyer, Bereichsleiter Marketing & Vertrieb, LEWA GmbH
Stefan Glasmeyer, General Manager, Marketing & Sales, LEWA GmbH

Photo 2: FS_Award_LEWA_all



(v.l.n.r.)

Robin Davison, Vertriebsmanager, Kinder-Janes Engineers Ltd.
Dr. Hans-Joachim Johl, Leiter Marketing, LEWA GmbH
Adolf Grossmann, Leiter Vertrieb Öl- & Gasindustrie, LEWA GmbH
Stefan Glasmeyer, Bereichsleiter Marketing & Vertrieb, LEWA GmbH
Iain Jawad Practice Director; Frost & Sullivan

(f.l.t.r.)

Robin Davison, Sales Manager, Kinder-Janes Engineers Ltd.
Dr. Hans-Joachim Johl, Manager Marketing, LEWA GmbH
Adolf Grossmann, Manager Sales Oil- & Gas Industry, LEWA GmbH
Stefan Glasmeyer, General Manager Marketing & Sales, LEWA GmbH
Iain Jawad Practice Director; Frost & Sullivan

Photo 3: LEWA Logo4c.eps

Produkte & Leistungen: <ul style="list-style-type: none">• Dosierpumpen• Prozessmembranpumpen• Dosier- u. Mischanlagen• On- & Offshore Anlagen & Systeme• Condition Monitoring Systeme• Odorieranlagen• Weltweite After Sales Services	Products & Services: <ul style="list-style-type: none">• <i>Metering pumps</i>• <i>Process diaphragm pumps</i>• <i>Metering and mixing systems</i>• <i>On- & offshore skids, systems & packages</i>• <i>Condition monitoring systems</i>• <i>Odorizing systems</i>• <i>Worldwide after sales service</i>
Branchen: <ul style="list-style-type: none">• Öl & Gas (upstream & downstream)• Chemie & Petrochemie• Pharma & Kosmetik• Lebensmittel & Getränke• Kunststoffe• Wasch- & Reinigungsmittel• Specials (wie z.B. Odorierung)	Key industries: <ul style="list-style-type: none">• <i>Oil & gas (upstream & downstream)</i>• <i>Chemicals & petrochemicals</i>• <i>Pharmaceuticals & personal care</i>• <i>Food & beverages</i>• <i>Plastic processes</i>• <i>Cleaning & detergents</i>• <i>Specials (such as gas odorizing)</i>

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