

## PRESS INFORMATION

### **LEWA GmbH awarded the Strategy Prize by Frost & Sullivan once again**

Award presented to LEWA for "European High Pressure Metering Pumps in Critical Applications Growth Strategy".

**Leonberg, 24/9/2009** – After the company had already received an award from Frost & Sullivan in December 2007 for its exceptional innovative power in the development of application-oriented pumps and systems for the oil and gas industry, LEWA is now being honored with a second award in 2009.

This year LEWA is receiving the prize for the best growth strategy in the area of "European High Pressure Metering Pumps in Critical Applications".

Frost & Sullivan, a business consulting firm with international operations, based its awarding of the prize on the excellent position LEWA has attained within the market segment of process-critical and safety-critical applications.

Another aspect of the award, according to Frost & Sullivan, is the company's continual focus on research and development, which is supported by numerous innovations and patented technologies. LEWA impressively demonstrated this at theACHEMA 2009 trade show.

LEWA CEO Bernd Stütz: "We are proud to receive the 2009 Strategy Prize in this category from Frost & Sullivan. Our primary goal has been, and will remain, to be the best provider of customer-specific solutions in the area of fluid metering. This award shows us that we are on the right course!"

LEWA has maintained its leadership claim in the development and manufacture of high-pressure diaphragm pumps in critical applications for decades now.

Examples of LEWA solutions can be found in processes for alternative energy generation and in technology for reinjection of environmentally critical carbon dioxide. LEWA technology is also at work in numerous other challenging applications. LEWA pumps are used in clean room processes in pharmaceutical applications, for example, and to manufacture and meter gelatins in food processing. They are also used to process surface-active agents and in the treatment and disposal of critical waste water materials.

Regardless of the specific requirements of individual processes, LEWA considers itself a partner to its customers – a partner who analyzes overall process flows and methods and continually seeks optimization potential.

Users are not just looking for a product, but instead are seeking creative, pioneering and, above all, economical solutions. That is why the specialists at LEWA are often there to consult with customers before defining the system design, and they take on key operating and maintenance tasks in later system operations.

As a manufacturer as well as developer and service provider, LEWA assumes a role that is beyond the capabilities of a manufacturer that only produces components. As a "number one solution provider" it takes on responsibilities – that is how LEWA positions itself in the market.

LEWA technologies and services are in demand wherever fluid media need to be metered, transported or processed under process-critical, safety-critical and unique process conditions.

The company guarantees a closed loop of research and development, unique and individually oriented customer consultation, high-tech production and a globally available service network. Components

## PRESS INFORMATION

that are structurally integrated in the LEWA company, and the values it embodies, are the key to offering individual solutions for market-based innovations for customers.

### **About LEWA GmbH:**

Since its founding in 1952, LEWA has developed to become an innovator in the areas of precise metering pumps, high-performance process diaphragm pumps and entire metering systems and packages.

LEWA's core expertise includes its first-class service and replacement part sales in the after-sales area, local presence across the globe and many years of experience in international project management. Complementary partner products, coordinated pump accessories and system components for open and closed loop control complete its offering of products and services.

The LEWA Group, with 17 global subsidiaries as well as joint ventures and representatives in more than 90 countries, employs over 700 people and reported a turnover of approx. 145 million Euros in 2008.

In August 2009, LEWA GmbH was acquired by the Japanese company NIKKISO Co. Ltd. As part of the NIKKISO Group, the company has excellent opportunities to further expand its position as a leading global provider of solutions.

### **For information on Frost & Sullivan:**

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## PRESS INFORMATION

 <p>The logo is a vertical rectangular graphic. At the top, it says 'FROST &amp; SULLIVAN' in white on a dark blue background. Below that, '2009' is written in a large, light blue font. To the right of '2009', it says 'BEST PRACTICES AWARD' in white. At the bottom, on a dark blue background, it reads 'European High Pressure Metering Pumps in Critical Applications Growth Strategy Leadership Award' in white.</p>	<p><b>Fig.1:</b></p> <p>Frost &amp; Sullivan Best Practices Award Logo</p>
 <p>A photograph showing two men in dark suits standing on a stage. The man on the left is handing a small award to the man on the right. The background is a blue screen with the 'FROST &amp; SULLIVAN' logo and a globe.</p>	<p><b>Fig.2:</b></p> <p>Stefan Glasmeyer; General Manager Marketing &amp; Sales LEWA GmbH (left) with Gary Jeffery; Partner, Director - UK Operations, Frost &amp; Sullivan at the award ceremony in London, September 24th, 2009.</p>
 <p>A photograph showing three men in dark suits standing on a stage. The man in the center is holding a small award. The background is a blue screen with the 'FROST &amp; SULLIVAN' logo and a globe.</p>	<p><b>Fig.3:</b></p> <p>Stefan Glasmeyer, Robin Davison; Sales Manager Kinder Janes Engineers Ltd. and Adolf Grossmann; Manager Sales Oil- &amp; Gas Industry LEWA GmbH after the ceremony (f.l.t.r.).</p>

You will find images and digital text documents at [www.lewa.de/presse](http://www.lewa.de/presse) or at our downloadcenter at [www.lewa.com/press](http://www.lewa.com/press).

## PRESS INFORMATION

<b>Produkte &amp; Leistungen:</b> <ul style="list-style-type: none"> <li>• Dosierpumpen</li> <li>• Prozessmembranpumpen</li> <li>• Dosier- u. Mischanlagen</li> <li>• On- &amp; Offshore Anlagen &amp; Systeme</li> <li>• Condition Monitoring Systeme</li> <li>• Odorieranlagen</li> <li>• Weltweite After Sales Services</li> </ul>	<b>Products &amp; Services:</b> <ul style="list-style-type: none"> <li>• <i>Metering pumps</i></li> <li>• <i>Process diaphragm pumps</i></li> <li>• <i>Metering and mixing systems</i></li> <li>• <i>On- &amp; offshore skids, systems &amp; packages</i></li> <li>• <i>Condition monitoring systems</i></li> <li>• <i>Odorizing systems</i></li> <li>• <i>Worldwide after sales service</i></li> </ul>
<b>Branchen:</b> <ul style="list-style-type: none"> <li>• Öl &amp; Gas (upstream &amp; downstream)</li> <li>• Chemie &amp; Petrochemie</li> <li>• Pharma &amp; Kosmetik</li> <li>• Lebensmittel &amp; Getränke</li> <li>• Kunststoffe</li> <li>• Wasch- &amp; Reinigungsmittel</li> <li>• Energie &amp; Umwelt</li> <li>• Specials (wie z.B. Odorierung)</li> </ul>	<b>Key industries:</b> <ul style="list-style-type: none"> <li>• <i>Oil &amp; gas (upstream &amp; downstream)</i></li> <li>• <i>Chemicals &amp; petrochemicals</i></li> <li>• <i>Pharmaceuticals &amp; personal care</i></li> <li>• <i>Food &amp; beverages</i></li> <li>• <i>Plastic processes</i></li> <li>• <i>Cleaning &amp; detergents</i></li> <li>• <i>Energy &amp; Environment</i></li> <li>• <i>Specials (such as gas odorizing)</i></li> </ul>

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